

"The project included major renovations to our playroom, medication room and tub room. A project like this is a major endeavor on a busy unit like ours, especially since we have many curious small children who add to the challenge. Despite all of the challenges, your team did an excellent job of keeping the project going with minimal impact to the unit. It has been a pleasure working with Engelberth Construction."

**Jean Sheerin Coffey, RN  
MS PNP**  
Children's Hospital at Dartmouth

The work ethic of your team is truly unique. Their commitment to excellence, professional manner, and thoughtfulness in looking at the 'big picture', as well as their sense of humor is extraordinary. Working with your company is a wow! You truly deliver the entire package and more."

**Mary Nemeth**  
VP, Rutland Regional  
Medical Center



## HEALTHCARE DIVISION



**Engelberth**  
construction, Inc.

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**Engelberth**  
construction, Inc.

WE BUILD RELATIONSHIPS FOR LIFE.

# SOLUTIONS



## SUCCESS IS IN THE DETAILS

Over the past ten years Engelberth Construction has emerged as a leader in the Northern New England healthcare market. We've found the key to success starts well before dirt is ever moved. It begins with detailed information, budgets and a precise understanding of your goals and expectations for a project. Using our extensive database of historical healthcare costs, and the knowledge of our veteran in-house estimators, schedulers and mechanical and electrical personnel, we're able to develop accurate budgets based on preliminary designs, and provide constructability reviews and analysis that maximizes the value of your project.

**Typically, over 40% of a healthcare facility's cost is in MEP systems.**

*That's why Engelberth employs in-house professionals that focus solely on estimating, value engineering and commissioning of mechanical and electrical systems.*



## CLIENT LIST

- Dartmouth-Hitchcock Medical Center
- Fletcher Allen Health Care
- Rutland Regional Medical Center
- New London Hospital
- Southern New Hampshire Medical Center
- Mount Ascutney Health Center
- Brattleboro Memorial Hospital
- Rutland Regional Medical Center
- Retreat Healthcare
- Northeastern Vermont Regional Hospital



## RENOVATIONS COMPLETE, WITHOUT DISRUPTING ONGOING OPERATIONS

The continuous cycle of transformation in healthcare requires that renovations occur, while your facilities remain in operation and your critical host facilities stay online. This is the formidable task to which we bring our broad skills and knowledge. Construction must be planned, orchestrated and executed without compromising sensitive systems that provide critical patient care. Our years of experience – combined with our highly trained workforce, integrated systems and open communications makes us responsive to all types of situations, and ensures clients of no loss time or work inconveniences.

## AN OPEN BOOK APPROACH

Building relationships for life is not easy, the key to Engelberth's success is the earned trust of their clients. Utilizing an open book approach, Engelberth shares details about every cost associated with your construction project. (ie., materials, labor, profit, etc.) We strive to be as transparent as possible, leaving no questions of hidden fees or costs, misleading estimates or unattainable schedules. This open book approach empowers our clients to feel confident, and allows our team to focus on their number one job of representing your interests.



## SAFETY FIRST

Safety and infection control are of primary concern in any healthcare setting. Our healthcare division has developed and continues to refine our infection control inspection checklist and safety procedures. Prevention begins during the preconstruction phase with infection control assessments. A project specific plan aimed at eliminating any possible injuries or contamination is developed based on results of the assessment. Our goal on every project is zero injuries. Engelberth's award winning training program provides our employees with the necessary tools and knowledge to keep you, your employees and patients safe at all times during construction.

