

# in progress

CREWS RECENTLY BROKE GROUND ON DOYLE HALL, PHASE II OF NORWICH UNIVERSITY'S ATHLETIC COMPLEX. THE PROJECT CONSISTS OF A NEW GRAND ENTRANCE, HALL OF FAME LOBBY AND A MUCH NEEDED ATHLETIC OFFICE WING.

ENGELBERTH CONSTRUCTION IS CURRENTLY CONSTRUCTING TWO PROJECTS FOR THE STATE OF VERMONT. CREWS IN SOUTHERN VERMONT ARE RENOVATING THE WINDHAM DISTRICT COURT BUILDING AND FURTHER NORTH IN WATERBURY THE TEAM FOR THE NEW \$12 MILLION FORENSIC LABORATORY RECENTLY CELEBRATED THE RAISING OF THE FINAL STEEL BEAM.

RESIDENTS OF KENDAL AT HANOVER RECENTLY ENJOYED THE GRAND OPENING OF THEIR NEWLY RENOVATED DINING ROOM. THE SPACE LOOKED INCREDIBLE, AND A GOOD TIME WAS HAD BY ALL. WORK CONTINUES AT THE FACILITY ON A NEW KITCHEN, CAFÉ, LIBRARY, MISCELLANEOUS INTERIOR RENOVATIONS AND ON EXTERIOR SIDING.

ENGELBERTH CONSTRUCTION'S INDUSTRIAL CREW IS KEEPING VERY BUSY WITH CURRENT PROJECTS AT GREEN MOUNTAIN COFFEE ROASTERS, PBM NUTRITIONALS, IBM AND FRANKLIN FOODS.

THE HERITAGE AVIATION JOB SITE IS PACKED WITH SUBCONTRACTORS AS THE NEW \$17 MILLION HANGAR AND OFFICE BUILDING ADDITION AND RENOVATION PROJECT IS TWO AND A HALF MONTHS FROM FINISHING (1 MONTH AHEAD OF SCHEDULE). INTERIOR FINISHES ARE BEING INSTALLED AND SYSTEMS ARE BEING TESTED PREPARING FOR TURN OVER.

(THIS IS A PARTIAL LIST ONLY)

## Achievements

ON SEPTEMBER 17<sup>TH</sup>, AIA NH AND VT TOURED THE RECENTLY CONSTRUCTED UPPER VALLEY AQUATIC CENTER IN HARTFORD DURING THEIR MONTHLY AIA EVENT. THANK YOU TO AIA NH/VT AND THE UPPER VALLEY AQUATIC CENTER FOR HOSTING THIS EVENT AND HIGHLIGHTING ONE OF ENGELBERTH CONSTRUCTION'S PROJECTS.



PIERRE LeBLANC, PRESIDENT OF ENGELBERTH CONSTRUCTION WAS RECENTLY HONORED WITH A SURPRISE LUNCHEON HOSTED BY EMPLOYEES TO CELEBRATE HIS THIRTY YEARS OF SERVICE TO THE COMPANY. CONGRATULATIONS PIERRE!



LORI UNDERWOOD, SR. DIRECTOR OF PROJECTS AND PLANNING AT NEW LONDON HOSPITAL WAS RECENTLY NAMED TO THE HEALTH SERVICES PLANNING AND REVIEW BOARD REPRESENTING NH HOSPITALS. CONGRATULATIONS LORI!

ENGELBERTH SUPERINTENDENT MIKE PIERCE RECENTLY RECEIVED HIS "TWENTY FIVE YEARS OF SERVICE" AWARD. MIKE HAS BEEN EMPLOYED WITH ENGELBERTH SINCE 1984!



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WE BUILD RELATIONSHIPS FOR LIFE

NOVEMBER 2009

# ENGELBERTH frameworks

WE BUILD  
RELATIONSHIPS  
FOR LIFE

## HAPPENINGS

*No Project Is Too Small*

Projects come in all shapes and sizes. During our 37 years of business we've seen and worked with most of them. And as our experience, skill sets, and reputation have grown, so have the opportunities to be involved with some of the most exciting projects in our marketplace. This growth is obviously most noticeable in the size and complexity of the projects we are capable of working on. In the past five years we have completed a number of projects in excess of \$25 million dollars.

So it's only natural when we're invited to an interview for a smaller project, especially with a new customer, and asked the \$64,000 questions "Why do you want to be involved with a project this size?" or "Are you going to give a project this size the same attention as your larger ones?" or "Are we going to get your B team on this project?". All legitimate questions, and ones we get excited about answering,

*(continued inside)*



## UVM Given Courtyard Completion Celebrated

Late this summer University of Vermont (UVM) President Daniel Mark Fogel, Ph.D., and College of Medicine Dean Frederick C. Morin, M.D., celebrated the opening of The Courtyard at Given – a 35,000 sf building featuring two  
*(see article inside "UVM Given")*

PEOPLE AND PLACES - WHAT'S INSIDE

NEW LONDON HOSPITAL MOB  
CHAMPLAIN COLLEGE WELCOME CENTER



**Engelberth**  
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# New London Hospital Unveils New Ambulatory Care Center & Medical Office Building



Staff, community members and patients are all praising the recent completion of New London Hospital's \$21 million renovation and addition. The expansion has enabled the Hospital to centralize its services which had been spread around town on to the central hospital campus. Primary care doctors and specialists can now see patients inside the hospital building, making referrals for tests and x-rays a cinch.



The new, two story, 46,000 sf medical office building, designed by Lavalée Brensinger Architects, includes a new physical rehabilitation center and full suites for provider tenants on the first floor. The second floor is solely designated for New London Hospital employees where

forty new exam rooms are shared by twenty six physicians, nurse practitioners and physician's assistants. A new main entrance for outpatient and inpatient registration and services was also constructed.

Renovation work consisted of converting all hospital rooms to single patient status with enlarged private bathrooms, showers and trundle beds for visiting family members. The renovated area also enlarged and improved support space for the Medical Surgical Unit and Specialty Services including oncology and infusion treatment, cardiology, neurology, sleep disorders, pain management and coumadin services.

# Champlain College Looking to the Past for a New Welcome Center

Work is in full swing on the historic preservation of Perry Hall, a 150 year old Italian-style brick home with elements of Greek Revival on the Champlain College campus. Construction crews and designers are bringing together the old with new to create a beautiful new Admissions "Welcome Center". The newly created center is being constructed in two wings, adding 12,500 sf to the original 9,800 sf. When finished, the new space will house the college's admissions, financial aid, student accounts, and advising and registration departments. The original structure's open staircase, ornate historic details and ground floor rooms are being preserved and will be used for reception and conference spaces. Additionally, the original library space will be restored and house a collection of documents, photos and historic artifacts related to the Burlington, Vermont Hill section located around the College. Plans also call for extensive landscaping including a promenade walkway and formal gardens. The project, designed by Goody, Clancy & Associates of Boston is seeking LEED Certification.



Keene State College Central Heating Plant  
Keene, NH



Castleton State College Athletic Fields  
Castleton, VT



Keene State College Huntress Hall Renovation  
Keene, NH

# HAPPENINGS

## No PROJECT IS TOO SMALL (CONTINUED)

because it gives us a great opportunity to explain to a potential client how we go about selecting the projects we pursue.

As our vision states, we look to build relationships with our customers that can last a lifetime. Not that we're naïve enough to think we'll do every project a customer has (though we'd like to). We select which projects to pursue based on the customers we want to have long-term relationships with and not solely on the project. Our strategy is to build our business on customers, not projects. Understanding this makes it easier for all of us to stay focused on meeting the customer's needs, regardless of the size or type of project. With the majority of our customers we have successfully delivered on projects ranging from as low as \$10,000 to \$50,000,000. Focusing on the customer relationship as we do, no project is too small. Every project plays a critical role in building and maintaining the level of trust that is at the core of any long-term relationship. You can't pick and choose which projects you're going to deliver on. Relationships don't work that way.

There's also the fact that, as experience has taught us many times, smaller projects can also be some of the most challenging ones. Whether it's due to lack of Owner resources due to project size, unfamiliarity with the process, or just the perception that small should be easier, the potential for things going wrong on a project are clearly not proportional to the size of the project. We believe that every successful project follows the same processes, just with a different level of resources required to achieve the end result. Regardless of size, a project still requires adequate pre-planning, creative problem-solving, proper communication, and efficient implementation. We've structured our organization to bring this discipline to every project we do. It's proven to be an effective strategy and we'll continue to build on it. After all, in the eye of our clients, no project is too small. Best wishes for the upcoming holiday season!

Pierre LeBlanc  
President

Tom Clavelle  
Executive Vice President

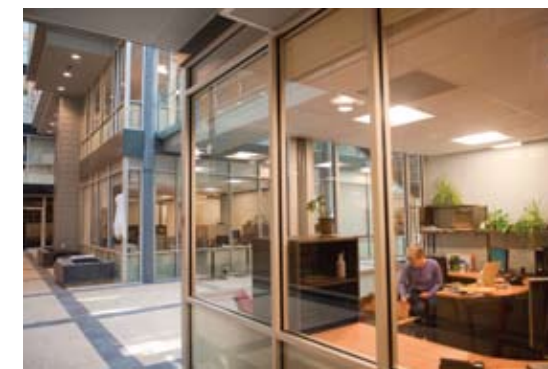


An aerial view of the almost complete Heritage Aviation Hangar and Office Building.

## UVM Given (continued)

interconnected four-story wings located within the Courtyard of the College of Medicine's Given Building. The open courtyard was created more than forty five years ago, and just seven years ago, the courtyard was covered with a transparent glass roof to make a temporary home for the Dana Medical Library.

Built with energy conservation, efficiency and waste reduction in mind, this complex project has



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been compared to building a "ship in a bottle" due to the pre-existing transparent glass roof (see sidebar). Constructed largely of transparent and translucent glass to allow natural light to flow through offices, the new wings house much needed offices and services for UVM College of Medicine's staff, faculty and students. Both wings are conveniently linked

to the existing Given Building on each floor to utilize the existing infrastructure such as chilled water, elevators and restrooms. This spectacular glass structure was designed by Black River Design Architects and is currently seeking Silver LEED Certification by the U.S. Green Build Council with the potential for Gold.

## Building a "Ship In a Bottle"

Building a ship in a bottle is an age old puzzle. Like all impossible bottle tricks, the ship in a bottle looks impossible only to those who do not know the secret. The key to its mystery: attention to detail, patience and interdisciplinary collaboration. That is just how the UVM Given Courtyard project team (UVM Facilities Design and Construction, Engelberth Construction, Black River Design, LN Consulting and the many subcontractors) accomplished this complex project successfully.

Under extremely tight conditions, Engelberth crews flexed their construction muscle and built two interconnected four story wings within the enclosed courtyard, all while the existing offices and highly sensitive labs around the perimeter remained operational. They did this by maneuvering all of the building's construction materials, including poured concrete, steel, cranes and other dismantled construction equipment through "the neck" of the bottle – a narrow eight-foot-by-eight foot opening created in the exterior wall of the Given Building that allowed access through a seven-foot wide corridor into the courtyard.

